

Fixed-price AI training and workflow automation for government and public-sector teams.

COMPANY OVERVIEW

Stephen Thorn AI is a certified Service-Disabled Veteran-Owned Small Business (SDVOSB) and Veteran-Owned Small Business (VOSB) delivering instructor-led AI training and workflow automation to government and public-sector teams. Led by a hands-on practitioner, not a reseller. Engagements are fixed-price and micro-purchase eligible, with larger or tailored programs scoped separately.



CORE COMPETENCIES

- Instructor-led AI training - AI literacy, prompting, and hands-on practice
- Training on the AI tools your agency already has: ChatGPT, Gemini, Grok, Claude, and other GSA/DoD-approved models
- Practice applying your agency's data-handling policy before using any AI tool
- AI workflow assessment & written roadmap
- Human-in-the-loop automation (drafts-only model)
- Automation built in tools you own (n8n, Zapier, Power Automate, etc.)

DIFFERENTIATORS

- Practitioner, not a reseller - vendor-neutral, no software to sell
- Fixed-price and micro-purchase eligible - easy to buy on a purchase card
- Reinforces your agency's own data-handling policy
- Former USMC Infantry Officer & U.S. Naval Academy graduate; Public and Private sector experience; AI and Automation practitioner since 2012

PAST PERFORMANCE

- **Senior leadership teams** - trained executives on AI agents and tooling; cut 4+ hrs/week of manual work per attendee
- **CEO & founder advisory** - recurring retainers; cut 5+ hrs/week via workflow automation and agent deployment
- **AI Enablement** - 115+ professionals trained on Claude, ChatGPT, and Gemini; 250+ AI agents deployed across clients

COMPANY DATA

UEI: HDPREJ715B3

SAM.gov: Active Registration

Legal Entity: Stephen Thorn LLC

CAGE Code: 220Y1

SDVOSB & VOSB: SBA VetCert Active (renews 7/28/29)

Est.: 4 June 2026 · **State:** NC · **Type:** LLC

CODES & CERTIFICATIONS

NAICS: 611430 · 611420 · 611710 · 541611 · 541618 · 541512 **PSC:** U012 · U008 · R408 · R499 · B544

Certifications: Google AI Professional · Wharton AI for Business · IBM RAG & Agentic AI · AWS · GCP · Kubernetes

HOW TO ENGAGE

GOV-101: AI Fundamentals for Government Teams - \$9,500

GOV-201: Applied AI for Government Workflows - \$14,500

Automation builds & written AI roadmaps - scoped separately

"Best afternoon of practical learning and application.

Highly recommend and will be using him again. We brought our entire leadership team together for an AI Afternoon!"

- Chief Strategy Officer

<https://www.stephenthorn.com/contact/#schedule>